

REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT  
SINGLE TRANSACTION

(For reporting requests described in Part 769 of the Export Administration Regulations)

## NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of commodities or technical data supplied in Item 11 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.

You can obtain this protection by certifying, in Item 10 of the report, that disclosure of the information referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 10, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 11 of the inspection copy of the report form and from the public inspection copies of the accompanying documents.

The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

A		BATCH		69		5	
1		0397		6		9	
MONTH/YEAR							
RSN		10		15		SUBSET 16 17	
RTP		18				27	
CLASS		28		FILING 55		TAG 70 80	

This report required by law (50 U.S.C. App. §2407 (b) (2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part (769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

Instructions: 1. Complete all items that apply. 2. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 3. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 10, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy" of the documents submitted to exclude the specified information and remove the bottom of the Duplicate "Public Inspection Copy" of the report form relating to Item 11.

Public reporting for this collection of information is estimated to average one hour per request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503

## 1a. Identify firm submitting this report:

Name: Hughes Christensen

Address: P.O. Box 2539

City, State and ZIP: Houston, TX 77252

Country (if other than USA):

Telephone: (281) 363-6781

Firm Identification No. (if known):

113770

## Specify firm type:

☐ Exporter☐ Bank☐ Forwarder☐ Carrier☐ Insurer☒ Other

29-34 Manufacturer 35

## 1b. Check any applicable box:

☐ Revision of a previous report (attach two copies of the previously submitted report)☐ Resubmission of a deficient report returned by BXA (attach form letter that was returned with deficient report)☒ Report on behalf of the person identified in Item 2☐ Dual report on behalf of self and the person identified in Item 2

## 2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled Foreign subsidiary, exporter, beneficiary):

Name: Baker Hughes LTD - Belfast

Address: Montgomery Rd - Castlereagh

City, State and ZIP: Belfast BT6 9 HQ

Country (if other than USA): Northern Ireland

Type of firm: (see list in Item 1a) Subsidiary

Firm Identification No. (if known):

826437

## 3. Identify exporting firm, unless same as Item 1a or 2:

Name:

Address:

City, State and ZIP:

Country (if other than USA):

Firm Identification No. (if known):

36-41

42

## 4. (a) Name of boycotting country from which request originated:

Syria

(b) Name of country directing inclusion of request, if different from (a) above:

43-44

## 5. Name of country or countries against which request is directed:

Israel

45-46

## 6. Reporting firm's reference number (e.g., letter of credit, customer order, invoice):

235/96

71-77

## 7. Date firm received request: (use digits for month/day/year)

December 3, 1996

47-52

## 8. Specify type(s) of document conveying the request:

☐ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)☐ Unwritten, not otherwise provided for (make transcript of request and submit copies)

53-54

☐ Letter of credit☐ Requisition/purchase order/accepted contract/shipping instruction☒ Bid invitation/tender/proposal/trade opportunity☐ Questionnaire (not related to a particular dollar value transaction)☐ Other written (specify)

Submit two copies of each document or relevant page in which the request appears

## 9. Decision on request: (Check one)

☒ Have not taken and will not take the action requested.☐ Have taken or will take the action requested.☐ Have taken or will take the action requested and claim it is subject to a grace period (attached detailed explanation).

56-57

☐ Have taken or will take the action requested but in a modified form (attach detailed explanation).☐ Unable to report ultimate decision on the request at this time and will inform the Bureau of Export Administration of the decision within ten days after decision is made.

Pd 01-31-96

Additional Information: The firm submitting this report may, if it so desires, state on a separate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying, subject to the right to protect certain confidential information from disclosure described in Item 10.

## 10. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign below)

1. ☐ I (We) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in:☐ Item 11 below (If you check this box, be sure to remove the bottom of the Duplicate (Public Inspection Copy) of the report form relating to Item 11.)☐ Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of the documents submitted to exclude the specified information.) would place a United States person involved at a competitive disadvantage, and I (We) request that it be kept confidential.2. ☐ I (we) authorize public release of all information contained in the report and in any attached documents. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink

Type or print

Mary F. Kalinec

Date

1/31/97

Syrian Arab Republic

Syrian Petroleum Company

P.O.BOX. 2849 DAMASCUS

Our Ref : MS 235/96/24-1

Damascus NOV. 3-12-96

TO : HUGHES TOOL CO.  
MONTGOMERY ROAD  
CASTLEREAGH BT6 9HQ  
BELFAST  
NORTHERN IRELAND.

A CALL FOR OFFERS ACCORDING TO ARTICLE 27 OF THE  
LEGISLATIVE DECREE NO. 195 OF 1974

DEAR SIRs,

ENCLOSED PLEASE FIND OUR INQUIRY AND TECHNICAL SPECIFICATIONS FOR THE  
SUPPLY OF : ROCK BITS.

PLEASE SEND US YOUR OFFER ON THE FOLLOWING BASIS ;

**FIRST ARTICLE :**

THE CONTRACT SYSTEM ISSUED UNDER THE DECREE NO. 195 OF 1974 AND THE  
GENERAL TENDER BOOK ISSUED UNDER THE MINISTERIAL DECISION NO. 349 OF 1980  
ARE TO BE CONSIDERED AS INTEGRAL PART OF OUR GENERAL CONDITIONS.

**SECOND ARTICLE :**

THE OFFER SHOULD BE PRESENTED IN THREE SEALED ENVELOPES TO BE PUT IN  
FOURTH ENVELOPE TITLED US FOLLOWS :

SYRIAN PETROLEUM COMPANY  
COMMERCIAL DIRECTORATE  
SPC FILE NO. AND NAME OF OFFERED  
MATERIAL  
CLOSING DATE.

**- FIRST ENVELOPE CONTAINING:**

- A) ORIGINAL DOCUMENT PROVING THAT THE BIDDER IS MANUFACTURER AND / OR  
APPROVED DISTRIBUTOR OF MANUFACTURER'S PRODUCTS OFFICIALLY  
LEGALIZED FROM CHAMBER OF COMMERCE AND SYRIAN EMBASSY IN COUNTRY  
OF MANUFACTURER.
- B) BID BOND ISSUED ACCORDING TO OFFICIAL TEXTS APPROVED BY  
COMMERCIAL BANK OF SYRIA BR 1 DAMASCUS.  
BID BOND IS NOT REQUIRED IF IT IS STATED IN ADVERTISEMENT EXPLICITLY  
THAT YOU ARE EXEMPTED FROM ESTABLISHMENT OF BID BOND.
- C) A COPY OF VALID API CERTIFICATE GRANTED TO MANUFACTURING COMPANY  
SHOWING THAT API IS AUTHORIZING THE COMPANY TO MANUFACTURE THEIR  
PRODUCT ACCORDING TO API SPECIFICATIONS  
THIS CERTIFICATE IS REQUIRED IN CASE MATERIAL ARE MANUFACTURED  
ACCORDING TO API STANDARDS.
- D) STATEMENT SHOWING THAT BIDDER DOESN'T HAVE AGENT IN SYRIA. IN CASE  
BIDDER HAS SUCH AGENT, PLEASE ATTACH COPY OF THE AGENCY CERTIFICATE  
AND INDICATE HIS NAME, ADDRESS AND COMMISSION RATE.
- E) LETTER SHOWING FULL BIDDER 'S ADHERENCE TO SPC GENERAL TERMS AND  
CONDITIONS MENTIONED IN FIRST ARTICLE ABOVE.
- F) BIDDER'S CHOSEN DOMICILE IN SYRIA IF BIDDER DOESN'T HAVE DOMICILE IN  
SYRIA, HE CAN CONSIDER HOUSE ADDRESS OF THE COMMERCIAL ATTACHEE OF  
HIS EMBASSY IN SYRIA AS HIS DOMICILE AFTER GETTING HIS APPROVAL ON SUCH.

EXAMPLE OF  
GENERAL  
CONDITIONS

A CALL FOR OFFER TENDER

Dear Sirs ,

Enclosed please find our enquiry and the technical specification for the supply of: Three Cones & Nozzles Drilling Rock Bits

Please send us your offer FOB Vessel, crated and stowed, and C&F Latakia-Syria.

The following points are to be taken into consideration in your offer:

- 1- The offers are accepted only from the manufacturers or from duly approved distributors of Manufacturers.
- 2- Delivery period: 4 months FOB and 6 months C&F
- 3- Name of Manufacturer.
- 4- Foreign bidder shall submit along with his offer a written statement showing whether he has a Commercial agent in Syria or not. In case of having same, his name and number of his duly registered agency will be mentioned. In such case the Contract shall include a text that the Commission fixed in agency document and in the Contract will be paid in Syrian pounds. But in case he has not a Commercial agent, the statement shall confirm that if it appears in future that he has had such agent, the Company shall have the right to deduct the agent commission of fares fixed in the agency document and in the Contract from the total Contract amount i.e. Commission amount of fares will be deducted from Contract amount and to be calculated in currency of Contract.
- 5- A declaration that Syria is not included in any territory of any of your agents outside Syria.
- 6- Providing USD 15000 Bid Bond out of offer's value Confirmed by Commercial Bank of Syria, Br./1-/Damascus taking into account that all kind of cheques are unacceptable.
- 7- Your readiness to establish 5 % Performance Bank Guarantee when placing order with you.
- 8- The validity of your offer shall be /90/ days after the closing date fixed on 29 / Apr / 1995. It will be automatically extended further /90/ days if the bidder has not submitted a written request to withdraw his offer
- 9- Weight of material (Gross and net) type, number and size of lots. packing boxes or parcels and number of shipping lots.
- 10- The available catalogues, data brochure and other reference pertaining above enquiry.
- 11- A declaration that your Company observes the rules of the Arab Bureau of Boycotting Israel.
- 12- Your offer shall be composed of the following envelopes, otherwise it will be neglected: 1- First envelope contains the understated documents. 2- 2nd envelope shall contain the total price of Syria Br. 10.00 / Damascus.

14:50

1995-3-22

TO: MC DUBAI MATERIALS

FROM: MC BELFAST MATERIALS CONTROL

**B. Technical Offer**

The General Director  
Syrian Petroleum Company  
Tender Department  
P.O. Box 3378  
Damascus - Syria.

January 16, 1997

Dear Sir,

**REF : YOUR TENDER MS 235/96**  
**OUR QUOTE NO. HCC-1045**

This has reference to your subject tender enquiry Ref: MS 235/96/24-1 dated 03 December 1996.

We thank you for the opportunity given to Hughes Christensen Company to participate in the above mentioned tender. Please find herewith our Technical Offer as per Annexure 'B'.

1. Hughes Christensen Company are the manufacturers of Drilling Rock Bits.
2. Delivery will be effected ex plant, Belfast, Northern Ireland, U.K., within 4 months F.O.B. and 6 months C & F Port of Latakia/Tartous after receipt of confirmed order and acceptable Letter of Credit.
3. Name of Manufacturer: Hughes Christensen Company, Houston, Texas, U.S.A., and/or their subsidiaries in any E.E.C. country.
4. We hereby confirm that Hughes Christensen Company do not have any official agent in Syria. Hughes Christensen Company / Hughes Services Middle East are a duly registered company in Dubai, U.A.E. and as such we do not require a domicile in Syria to export our products to Syria. However, for the purposes of entering into a contract with SPC in order to execute an order against this Tender, please consider the home address of the commercial attache of the Embassy of the United States of America in Syria as our chosen domicile.
5. We hereby confirm that Syria is not included in any territory of any of our Agents outside Syria.

شركة هيوز سيرفيسيس ميديل ايست

ص.ب: ٦٨٧٥ • دبي - الإمارات العربية المتحدة • تليفون: ٨٣٧١٢٥ • تليكس ٤٥٠٢ إي إم • فاكس: ٨٣٦٤٨٧

HUGHES SERVICES MIDDLE EAST

P.O. Box 6875 • Dubai - U.A.E. • Telephone: 837125 • Tlx: 45502 HTCRO EM • Fax: 836487

6. Bid Bond in the amount of US\$ 29,000.00 has been issued by the Commercial Bank of Syria, BR. No.1, Damascus.
7. In the event of an order, we confirm our acceptance to provide you with a Performance Bond to the value of 5% of the order.
8. Our offer is valid for 90 days from date of Bid opening i.e. 21 January 1997, and will automatically be extended to another 90 days unless we submit a written request to withdraw our bid within 7 days from the expiry of the first validity.
9. Weight & Measurements: All rock bits will be packed in individual strong cartons and will further to be packed in export cartons.  
  
See total weight on price sheet.
10. All Technical Catalogs/Brochures pertaining to materials offered by this Bid are enclosed.
11. Hughes Christensen Company certifies that all the labour and raw materials used in the manufacture of our products are of U.S.A. and/or any EEC country origin and that all materials to be supplied will be new and not re-conditioned or renewed.
12. a) Country of Origin : U.S.A. and/or any EEC country  
b) Port of Shipment : Any U.K. Port
13. We certify that materials quoted in this bid are not of chemical nature except for lubricating grease used to lubricate the bearings.
14. Payment Terms:

By firm, irrevocable and correct Letter of Credit payable at sight, and confirmed by a major bank in U.K. and to be valid throughout completion of order.

Beneficiary to be: Hughes Christensen,  
A Division of Baker Hughes Ltd,  
Montgomery Road,  
Castlereagh, Belfast BT6 9HQ,  
Northern Ireland, U.K.  
Tel: 441-232-559-300

- 100 Percent value payable on presentation of documents.
- All L/C confirmation charges to openers account.
- Any L/C amendment charges to the account of party responsible for such amendment.
- Partial shipments to be allowed.